

THE LEADING PROVIDER OF MODERN LOGISTICS PROPERTIES IN THE NORDICS





LOGICENTERS PRESENTATION
ABOUT US

2023

**OPTIMAL** LOGISTIC REAL ESTATE PARTNER

**ACTIVE LONG TERM PROPERTY OWNER** 

#1 – NORDICS #10 – EUROPE



Strongest Brand Nordics Developers Logistics



Strongest Brand Nordics Developers Logistics



Strongest Brand Nordics Developers Logistics



Strongest Brand Nordics Developers Logistics

# **CONTENT**

**LOGICENTERS** 

OFFER

**PRODUCT** 



## **LOGICENTERS**

THE DEVELOPER OF MODERN LOGISTICS IN THE NORDICS

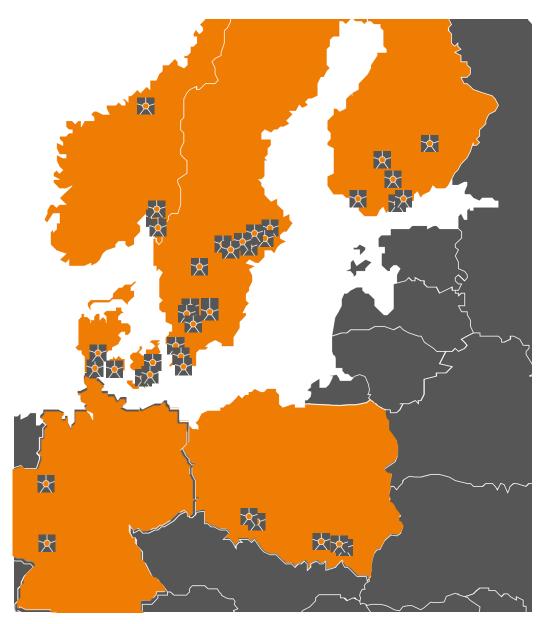
> 2,500,000 SQM

> 100 PROPERTIES

> 100 CUSTOMERS

**STRONG SUSTAINABILITY PROFILE** 

85% OF THE ASSETS ARE CONSTRUCTED AFTER YEAR 2000 60% OF THE PROPERTIES ARE SELF DEVELOPED



### **LOGICENTERS**

#### **CUSTOMERS – A SELECTION**

Some of the largest and most well-known logistics operators, retailers and goods-owners

# **LOGISTICS OPERATORS DACHSER** postnord CEVILLOGISTICS **DB** SCHENKER SPEED **bring** HAVI







# **LOGICENTERS**

### **PROPERTIES – A SELECTION**

### Prime properties in prime location





















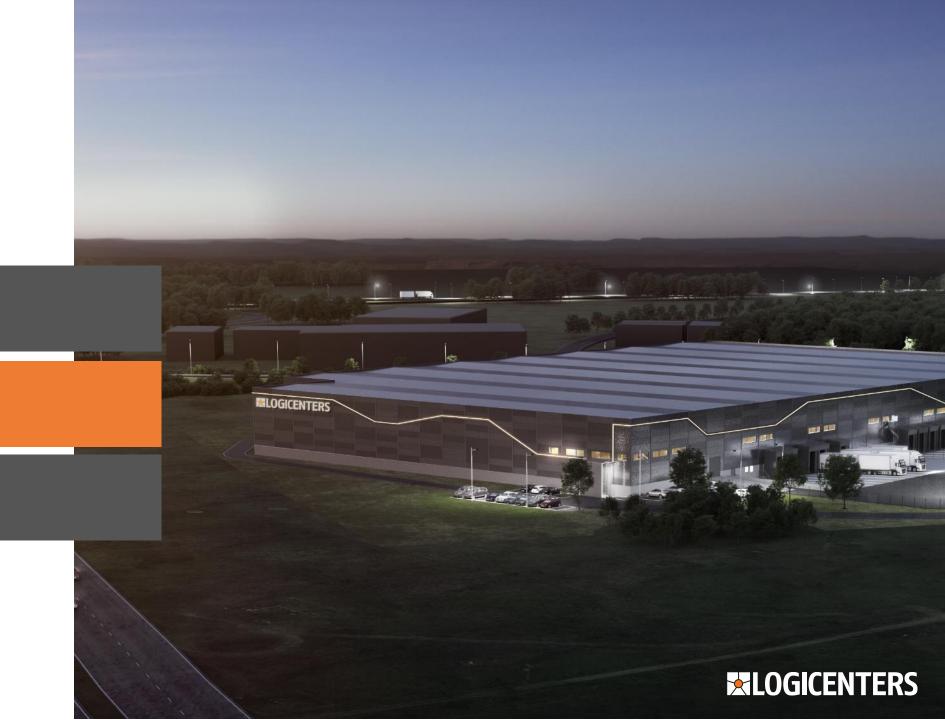


# **CONTENT**

**LOGICENTERS** 

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LOGICENTERS FOCUS AREAS
FOR PROVIDING THE OPTIMAL OFFER

**OPTIMAL LOCATION** 

TOP QUALITY BUILDING SPECIFICATIONS

**CUSTOMER ORIENTED FOCUS** 

**LONG TERM PARTNER** 

**ENVIRONMENTAL FRIENDLY** 



#### **OPTIMAL LOCATION**

## OPTIMAL LOCATION

- Logicenters finds the right geographical location with a centre of gravity analysis for our customers
  - Cover the major logistics hubs in the Nordics, Poland and Germany
  - Finds optimal micro locations in carefully selected logistics hubs
- Logicenters is present across the Nordics and offers attractive logistics properties in all four Nordic countries
  - The map illustrates key Nordic and Polish geographical areas where Logicenters is present or actively looking to invest

#### LOGICENTERS LOCATION BY LAND, THE NORDICS, POLAND + GERMANY

**NORWAY** Greater Oslo DENMARK
Greater Copenhagen
Sjaelland
South Jylland
Fyn

**SWEDEN** 

Greater Stockholm Mälardalen Central Sweden West Sweden South Sweden **FINLAND** 

Triangle area (Helsinki, Turku, Tampere) POLAND

Warszawa South Poland West Poland Gdansk **GERMANY** Hamburg

Berlin Düsseldorf Frankfurt Munich



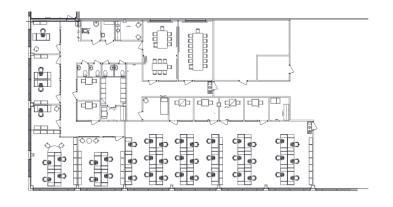


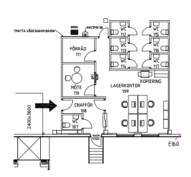
#### TOP QUALITY BUILDING SPECIFICATION

### **TOP QUALITY BUILDING SPECIFICATIONS AND PROCESS**

- Logicenters is a long-term owner with focus on high quality interior, exterior, and other building specification
  - Meets customer's unique needs and provides an opportunity to design their office and service area
- Logicenters' own development team has a record of demonstrating a fast,
   reliable, and efficient work processes and close partnership with leading actors
  - Project management in-house in all four Nordic countries
  - Experienced developer on the logistics' real estate market

#### **FLEXIBLE & KNOWLEDGEABLE**













#### **CUSTOMER ORIENTED – FLEXIBLE LEASE STRUCTURES**

#### **CUSTOMER ORIENTED LEASE STRUCTURES**

- Logicenters can offer various lease length and areas (step-in) depending on customer needs
  - Can help with finding solutions for current leases
  - Uses Step-in models to support client growth targets
  - Offers flexibility to move within Logicenters' Pan Nordic portfolio with over 50 properties
- Logicenters can offer favourable financing solutions on automated storage solutions (e.g. Autostore)
  - Experienced with various financing solutions for Autostore
  - Helps clients optimize their logistics operations



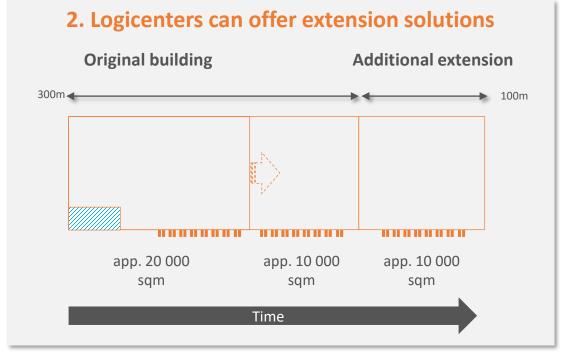


#### **LONG TERM PARTNER**

### LONG TERM PARTNER

- Logicenters has a long-term investment focus supported by high institutional capital and hands-on flexible tenant support
  - Has a strong client focus to develop and own the best logistics properties
  - It is necessary for us to keep quality at the highest standards in order to fulfil our long-term strategy
  - Property management professionals in-house
  - Logicenters is well capitalized and committed to keeping the properties in top shape over time also when significant investments are required
- Logicenters can offer to customise our logistics offering (extensions, additional buildings) in response to customers' need over time
  - "Grow together" Logicenters help the clients reach their growth target
  - Logicenters has an expertise and knowledge to understand our clients' needs and to continuously and successfully deliver our offerings that exceed the market standards







# LOGICENTERS VISION 2025 – WHAT WE SHALL BECOME AND HOS TO REACH OUR VISION

Roof top solar PV

Installations on all properties

Future logistics

Through close cooparations solve the transformation issues for green logistics

**BREEAM** certification

Certifying all new builds & standing assets within the scheme

NetZero CO2 emission

Scope 1 & 2 and scope 3 tenant energy consumption

**Environmental labeled office** 

Offering sustainable office solutions with focus on our tenants work environment

Lighthouse projects

Building and showing our knowledge within our focus areas; Energy, Climate, Biodiversity, Good neighbor and Wellbeing





**BREEAM®** 







### **LOGICENTERS VISION**

"The obvious and leading partner for green logistic real estate solutions in the markets where we operate."

Matthias Kettelhoit, CEO Karin Sjövall, Head of Sustainability



#### **SUSTAINABILITY**

#### **HOW WE BUILD**

#### **CERTIFICATIONS**

From 2020 and onwards, Logicenters certifies all developments within BREEAM, target level Very Good. Before 2025, also all standing assets will be certified within BRF-IU.

#### **ENERGY PRESTANDA**

We build with top class energy standard with EU EPC B as minimum standard. Also, all projects are sourced for the best green energy solutions possible.

#### LIFE CYCLE ASSESSMENT

Full scope (cradle to grave) LCA studies are undertaken as a part of new developments to ensure best practice and reduction of CO2.

#### **HOW WE WORK**

#### **BIODIVERSITY**

An unique biodiversity guideline is now finalized for Logicenters, aiming to measure and quantify biodiversity. First implementations in Köge, Denmark.

#### **MONITORING**

All our tenants are connected to an ESG platform, monitoring energy, water and GHGe. The system is free of charge for our tenants.

## **NEWS LETTER**

Logicenters writes quartaly newsletter to tenants, addressing sustainability updates and tenant specific consumption data, to stress consumption outliers and improvements.

#### **NEWS**

#### **DIGITAL WATER METERS**

Logicenters have invested in water cameras for all properties, in order to have automized data for water consumption. Data is automized straight to our ESG platform.

Logicenters has signed with a partner within emobility solutions, enables a large role out of charging stations across the nordics within 2021/2022.

# 

#### **SOLAR INSTALLATIONS**

In 2021, 8 new signed agreements and further 20 active dialogs, ensures that Logicenters in on track on our solar strategy. Currently 19.3MWp installed across the Nordics, and more to come!











### **OFFER** Windows to capture daylight in warehouse and to reduce energy use **SUSTAINABILITY - LOGICENTERS STANDARD Optional:** Solar panels are offered to enable on site production of renewable Isolated gates and dockings with energy to reduce carbon footprint weather sealing, a key in achieving an Motion controlled LED lighting system energy efficient logistics building installed throughout the building for reduced electricity consumption Concrete plinth of 2,1 m for increased durability and longevity Parking spaces are prepared for installation of charging stations 200 mm stone woll insolation locally to reduce the impact on municipal water systems High IAQ standard with low-emitting products in indoor spaces, improvning employee health and work effectivity



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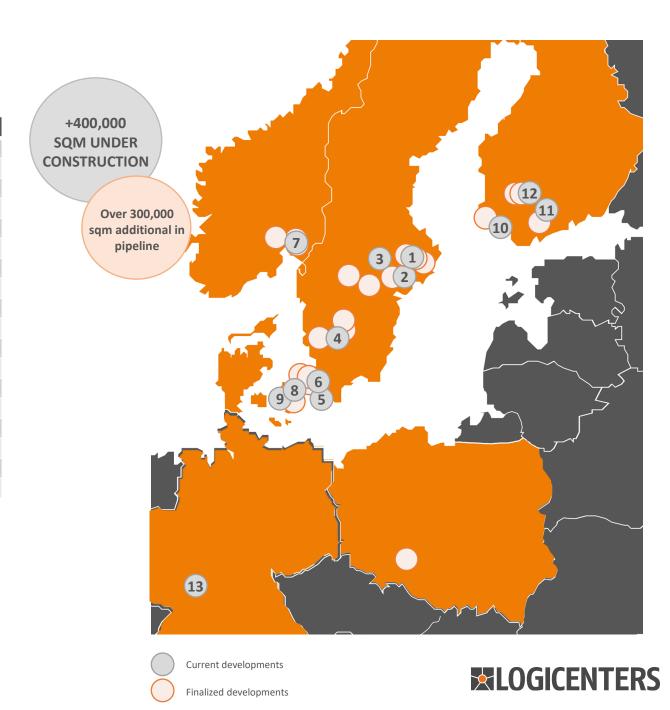
### **CURRENT DEVELOPMENTS**

#	City	Area	Tenant	NLA	Туре
1a	Stockholm	Bålsta III	Speculative (Triple zero)	21,000	DC
1b	Stockholm	Kallhäll	Speculative	32,000	DC
2	Södertälje	Nykvarn I	Confidential	8,000	Extension
3	Enköping	Hagalund	Jobman / Speculative	27,000	DC
4	Jönköping	Stigamo II	Bring	32,000	CD
5	Staffanstorp	Kronoslätt II	Speculative	25,300	DC
6	Helsingborg	Hyllinge	Frigoscandia	36,000	DC
7	Moss	Vanemvei	Speculative	22,000	DC
8	Greve	Greve	Godshotelet	9,700	Extension
9	Køge	Egedesvej	Speculative	13,000	DC
10	Turku	Airport	Speculative / FDS	20,000	Extension
11a	Mäntsälä	Moreeni	Tokmanni	55,000	DC
11b	Sipoo	Bastukärr	Warasto Finland Oy	16,000	DC
11c	Vantaa	Hakkila	DSV	11,000	DC
11d	Tuusula	Rykmentinpuisto	Alfaroc	38,000	DC
11e	Espoo	Koskelo	Speculative	5,800	Extension
12	Tampere	Hervanta	Speculative	28,900	DC
13	Mannheim	Friesenheimer	Speculative	18,300	DC

Sum: 419,000

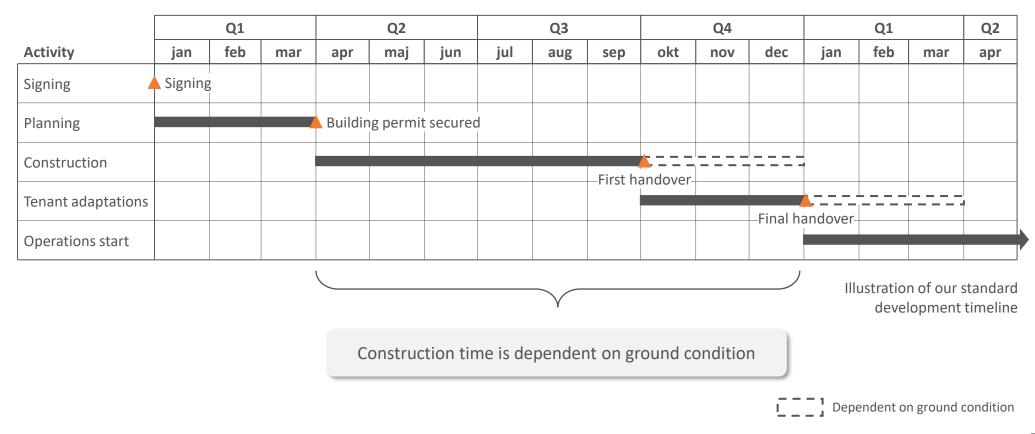
+890,000 sqm self developed since 2020

+300,000 sqm in pipeline for development



# ON AVERAGE, A BUILDING CAN BE CONSTRUCTED WITHIN 12 MONTHS

Strong greenfield project execution track record – on average, all projects are completed on estimated time and in budget





### **LOGICENTERS OFFERS MODERN SOLUTIONS**

Logicenters can offer the perfect solution for a logistic operator.

This includes mainly two option: Logicenters standard product or Build-to-suit model solution.

Specification	Standard product	Build-to-suit
n-house development	<b>\</b>	
Modern building specification	<b>\</b>	
Prime location		<b>/</b>
Flexible lease models	<b>V</b> oop	
BREEAM certification		A Calum
Ainor variations to the warehouse standard pecification	Y	
Office layout designed with tenant	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	
Number of dockings adjusted to request	<b>/</b>	
Warehouse and office areas are designed according to tenant requirements		<b>~</b>
Emperature controlled areas		<b>/</b>
Structural elements and technical installations adjusted to fit with automated solutions		<b>~</b>

#### **LOGICENTERS STANDARD PRODUCT**

# Modern generic building

- Cost effective and maximized space utilization for storage
- Free clearance in building 11,7 m
- Flexible lease models
- Top modern warehouses and office space.
   Office layouts are adopted and designed to fit for the tenants operation
- Approximately 12 months building time
- BREEAM classified











### **LOGICENTERS STANDARD PRODUCT**









#### **BUILD TO SUIT MODELS**

### Tailor-made projects

Full adaption of the building to the requirements and specifications from the operator, ranging from layout to technology

- Beneficial savings and operation costs and requires longer leases
- Can include temperature-controlled areas as freezer and cold storage, pharmacy, high security storage, and adoption of the building structure and installations for automized logistics solutions
- Logicenters own development managers to ensure top quality property throughout the process from start to finish









#### A selection of Logicenters' Build-to-suit properties

Tenant	Dahl	Dagab	Nagel Group	Finnish design shop	Dagrofa Foodservice	Menigo	Kitron	Соор	Copenhagen Market	Frigoscandia	Schibstedt
Location	Bålsta, Stockholm	Bålsta, Stockholm	Landskrona	Turku	Copenhagen	Strängnäs	Jönköping	Gardermoen Airport	Taastrup	Hyllinge, Helsingborg	Vestby

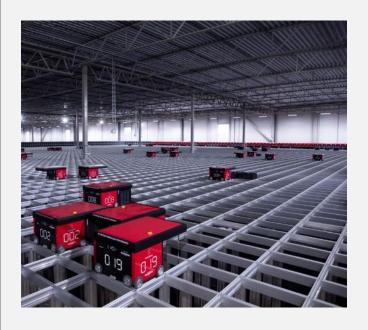


#### **BUILD TO SUIT**

### Cooperation with dedicated BTS team

- Logicenters dedicated and experienced development team ensures to find the best solution for the logistic operations throughout workshops and close dialogue
- Clients' requirements and specification guides are implemented in the process
- Long and interactive design process continuously throughout the project
- Open book strategy is preferred. This as the product is developed in the design and construction process which impacts on costs

### Common BTS solutions, Automation & Temperated warehouses



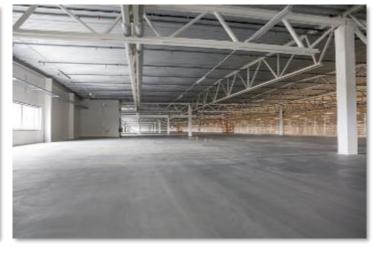




### **INTERIOR WAREHOUSE**











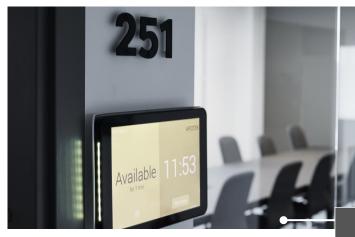


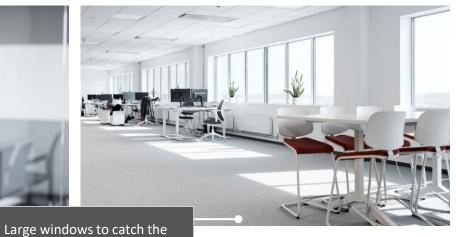
# INTERIOR OFFICES – MODERN OFFICE LANDSCAPE WITH GENEROUS NATURAL LIGHT INPUT



daylight and reduce energy cost







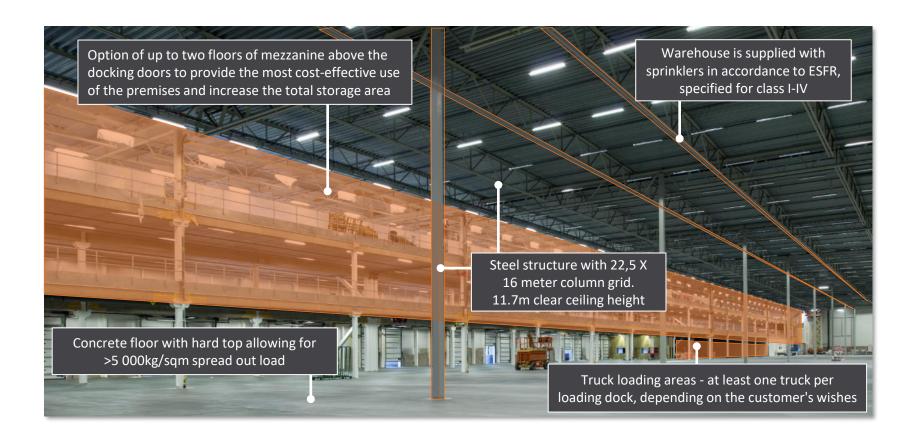


### **EXTERIOR**



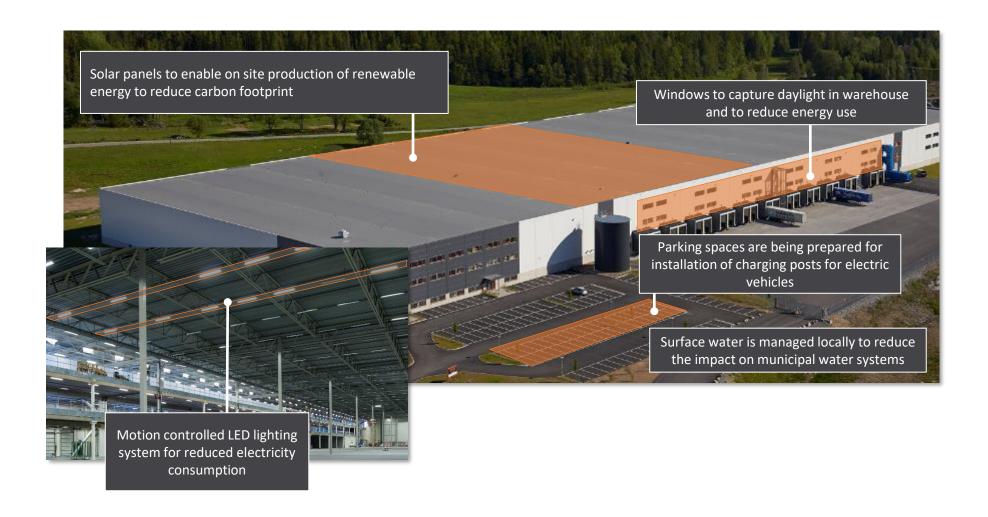


# TECHNICAL SPEC – INDOOR OPERATING AREAS ENABLE HIGH EFFICIENCY IN LOGISTICS OPERATIONS





# SUSTAINABILITY – OUR STRONG FOCUS ON SUSTAINABILITY FOR ALL OUR PROPERTIES ALLOW TENANTS TO INVEST SUSTAINABLY AND CUT COSTS ON ENERGY





## **TEAM & PROCESS**

#### **PROCESS**



### **Preperation**

- Select location
- Expert insight
- Client core needs

### **Relevant needs**

- Illustrative layouts
- Sustainability demand
- Site visits
- Reaching agreement

### Construction

- In-house competence
- Full service available
- Work togheter with client

### Management

- Facility management
- Maintenance plan
- Proactive work
- Long term owner

### **Expansion**

 As your business grow, Logicenters offers expansion possibilitites within existing portfolio or new developments



Logicenters has our own in-house logistics experience and expertise





## **REFERENCES**

#### A SELECTION OF OUR PROPERTY TYPES



#### **Groceries & Beverage**

We've develop and manage a number of facilitites for the special segment



















#### Automation

A selection of our customers with different automation installations











#### Other

Tailor made project for some of our customers requiring special projects

Schibsted Axfood







