

THE LEADING PROVIDER OF MODERN LOGISTICS PROPERTIES IN THE NORDICS



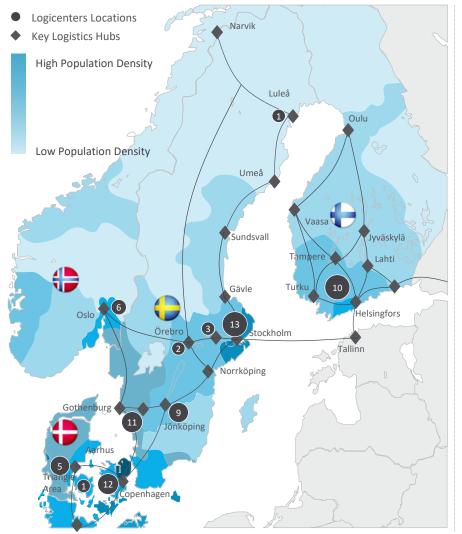








# Logicenters is the largest owner of modern logistics in the Nordics





Prime Asset Quality

> 1.7 mn sqm



\* MAERSK

90% of Logicenters assets are constructed after 2000

> 70 properties





30% of Logicenters properties are self developed

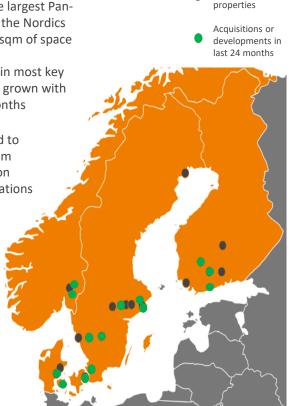


# Logicenters are reinforcing our position as the largest and most active property owner and developer in the region

Our logistics

#### **Expanded footprint and strengthened team**

- Logicenters has the largest Pan-Nordic platform in the Nordics with ~1.6+ million sqm of space
- We are expanding in most key locations and have grown with 20+% in last 24 months
- We have continued to strengthen our team with new experts on both logistics operations and construction



#### Large pipeline with 200'+ sqm under construction



- International express logistics company expanding activities in Sweden
- 36' sqm in Eskilstuna, Sweden



- International manufacturer growing its home base in Finland
- 13' sqm in Hämeenlinna, Finland



- 2<sup>nd</sup> phase site expansion for national 3PL
- 45' sqm expansion in Viared, Borås. Total development of 83' sqm



- European flower and vegetable supplier expanding capacity
- 20′ sgm in Odense, Denmark



- Nordic postal service company expanding logistics capacity
- 16' sqm in Greve, Denmark



- European supply chain supplier expanding distribution capacity
- 13' sqm in Ishöj, Denmark



- Travel company growing its capacity for retail services, from which travelers can pre-order duty-free goods.
- 24' sqm in Landskrona, Sweden



Logicenters has an extensive network of partners across the whole value chain enabling a smooth development process for the customer





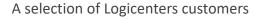






Logicenters customers are some of the largest and well known 3PLs, goods-owners and retailers







# Logicenters also the most active developer of modern logistics











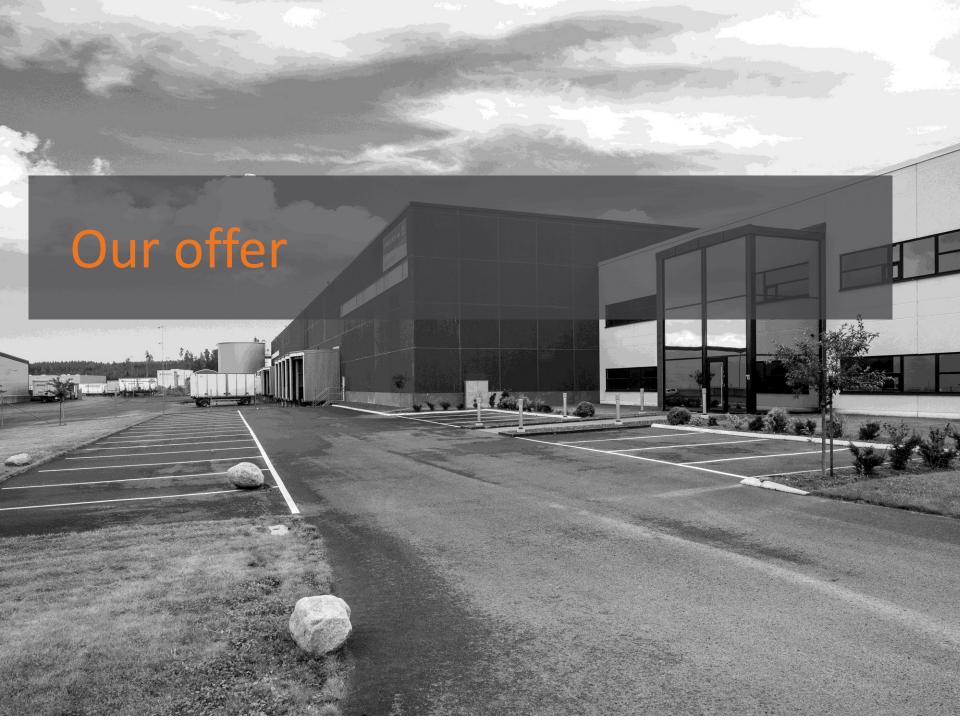












## Logicenters can offer an outside-in approach and be a preferred partner in all steps of the process

### **Optimal location**



- Logicenters can help with finding the right geographical location through centre of gravity analysis
- Logicenters is present across the Nordics and can offer locations in all 4 countries

#### Top quality building specifications and process



- Logicenters are long-term owners with focus on high quality interior, exterior and other building specification
- Development through a fast and efficient process shown in numerous projects together with leading, established partners

#### **Customer oriented lease structures**



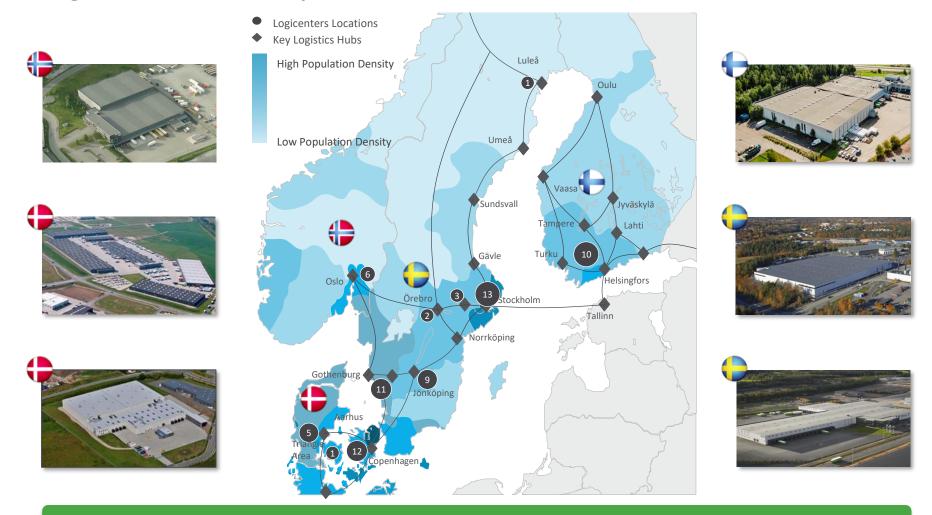
- Logicenters can offer various lease length and areas (step-in) depending on customer needs
- Logicenters can offer favourable financing solutions on automated storage solutions (e.g. Autostore)

#### Long term partner



- Logicenters has a long term focus supported by high institutional capital and hands-on flexible tenant support
- Logicenters can offer to customise logistics area (extensions, additional buildings) following the customers development / needs over time

# Logicenters can offer competitive locations in all four Nordic countries

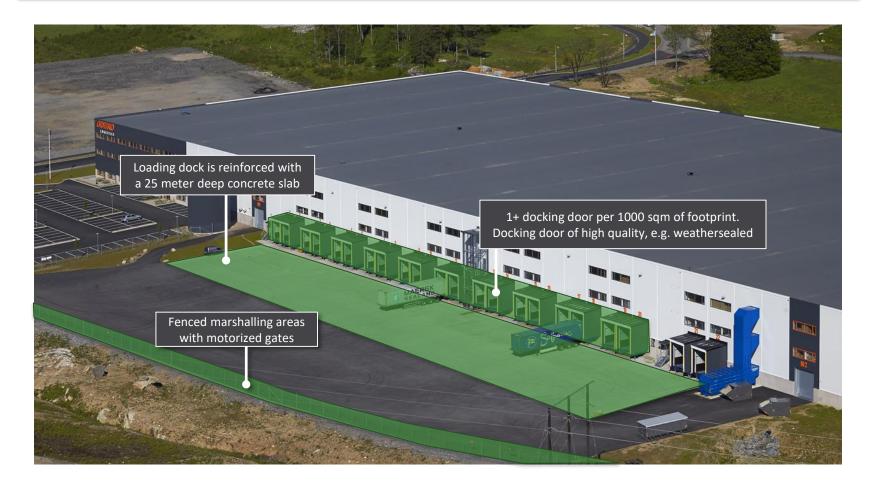


Logicenters is present in all major Nordic logistic hubs, including all major ports, and has local teams in all four countries



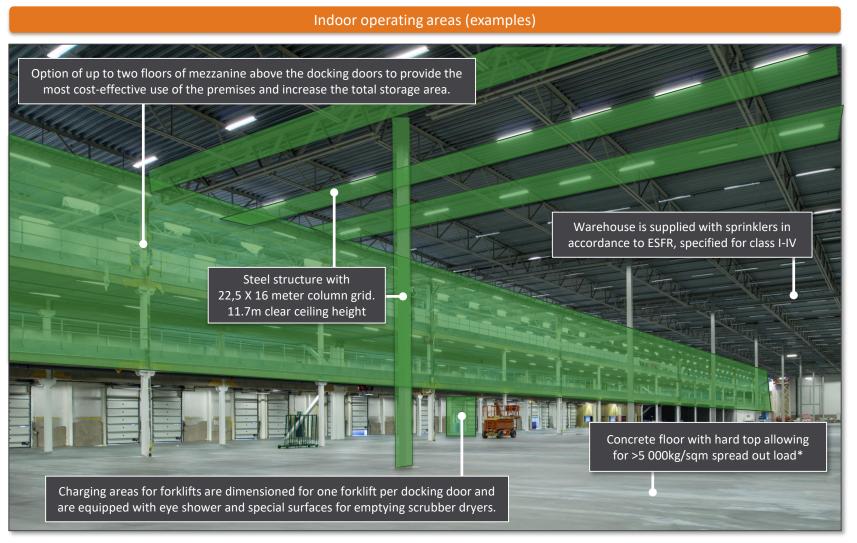
## Our properties meeting the high technical standards demanded by world class logistics operations

#### Outdoor operating areas (examples)





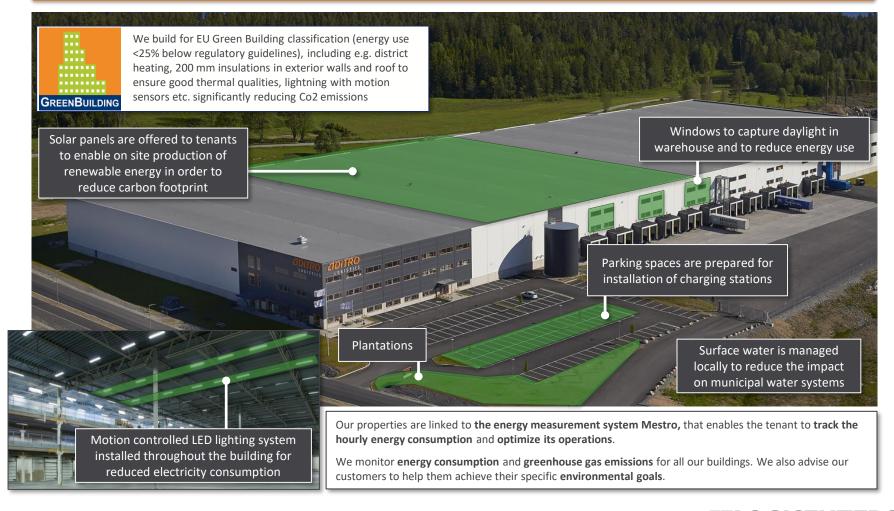
## Our indoor operating areas enable high efficiency in logistics operations





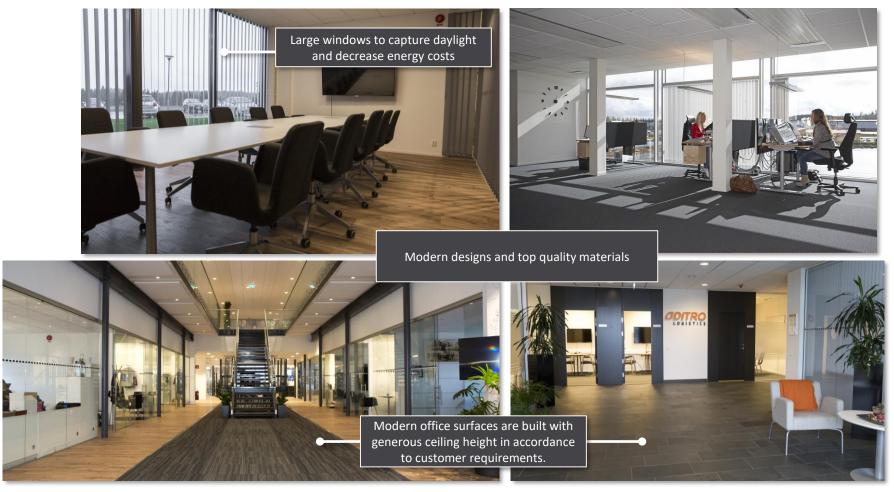
# We are focusing on sustainability in all of our properties

#### Sustainability specifications (examples)



# **Top quality indoor environment**

#### Indoor areas (examples)



# Top quality locker rooms and staff areas

#### Staff areas (examples)









# Illustration of our standard distribution centre







# Illustration of our standard cross-docking terminal



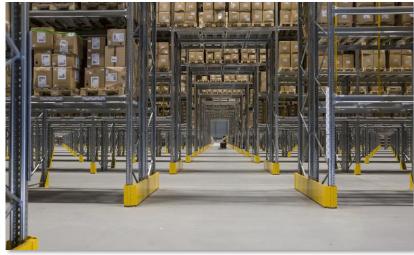


# Pictures of warehouse areas in our facilities









# Pictures of potential office interior





Logicenters offering e-commerce players the possibility to have a showroom in connection to head office and logistic areas.





# Typically, a building can be erected in 12 months

### Strong greenfield project execution track record – virtually all projects completed on time and budget

#### Illustrative only

		Q1			Q2			Q3			Q4			Q1		Q2
Activity	jan	feb	mar	apr	maj	jun	jul	aug	sep	okt	nov	dec	jan	feb	mar	apr
Signing	Signir	ng														
Planning				Build	ing perr	nit secu	ured									
Construction										==	:	_ = = =	Ţ			
Tenant adaptation	ns								−First h	nandove	r	Finalli				
Operations start												Finai r	iandove	r		
Operations start												Fina	1 r	nandove	I handover	i nandover

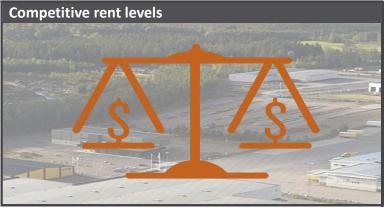
Contruction time is dependent on ground condition





# Logicenters can offer various flexible lease structures depending on customer's needs





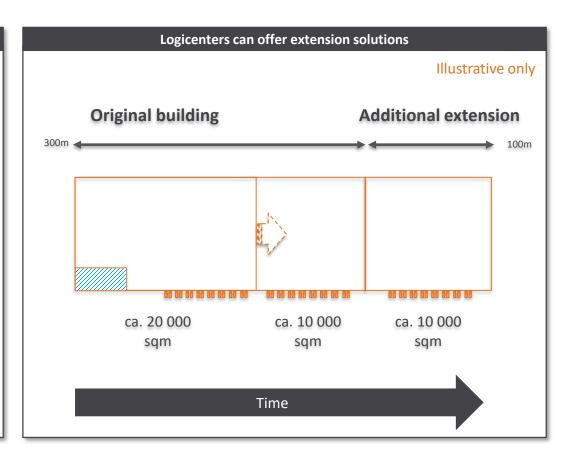




The large size of our property portfolio gives us an unparalleled flexibility to fulfill tenant's current and future needs

# Long term strategic focus with growing possibilities

# Long term and committed owner Long term focused institutional owners Property management professionals inhouse It is necessary for us to keep quality at the highest standards in order to fulfil our long-term strategy Logicenters is well capitalized and committed to keeping the properties in top shape over time also when significant investments are required Helaba Invest **LÆGERNES** PENSION Allianz 🕕 IØD



Logicenters follow the long term needs of the customer and can customise logistics operation area (extensions, additional buildings) following the customers development / needs over time





# Case example 1(9): Enabling Zalando to expand into the Nordic market



#### **Project description**

### PROJECT BACKGROUND

- Zalando wanted to expand their e-commerce business in the Nordic countries and came to Logicenters for help
- Logicenters suggested the Stockholm Brunna area where Zalando is able to reach the capital regions, Stockholm, Helsinki and Oslo within their strict target delivery timeframes



WHAT WE DID

- The building is currently under construction. Special adjustments have been made in order to facilitate
  Zalando specific needs for automated solutions and special racking requirements
- Logicenters is also offering flexible solutions in order to facilitate future growth needs of Zalando



	Property name	Örnäs 1:18
ľ	Address / City	Brunna, Stockholm
\	Construction start	2017
ľ	Construction end	2018
ľ	Construction period (m)	12
	Net lettable area (m²)	30,000 (+15,000 expansion)
٠	Free clearance (meters)	11.7
ľ	Loading docks (#)	26
	Tenant	Zalando





# Case example 2(9): Helping Speed realizing expansion plans in Borås



### **Project description**

## PROJECT BACKGROUND

- Speed wanted to merge a handful locations in Borås and also be able to expand their business in the region
- During the discussions we presented the plot next to the highway 40 with great visibility.
- The property in Borås will cater for Speeds' needs today and also offer them a possibility to grow in the area going forward.



- Development stared in November 2017
- Construction period of 9 months
- Development was completed August 2018 when the tenant took possession of the property.

WHAT WE DID

In December 2018, Logicenters started the development of an additional expansion of 45' sqm for Speed at site. Speed will after the completion be able to consolidate all of their businesses in Borås in the new facility.



	Property name	Solskenet 3
ľ	Address / City	Prognosgatan 12, Borås
`	Construction start	November 2017
ľ	Construction end	August 2018
ľ	Construction period (m)	9
ľ	Net lettable area (sqm)	37,800 (+ 45,000 on-going expansion)
_	Free clearance (meters)	11.7
ľ	Loading docks (#)	28
ľ	Tenant	Speed





# Case example 3(9): Helping Aditro realizing expansion plans in Stockholm



#### **Project description**

#### PROJECT BACKGROUND

- Aditro needed to expand in the Stockholm area, NREP Logicenters subsequently investigated a number of potential locations in the region
- The property in Nykvarn was deemed to offer the right balance between cost efficiency and proximity to Stockholm as well as excellent railway connectivity



 The site consisted of virgin land with good conditions, but there was need for some piling and blasting to even out the surface

WHAT WE DID

- Development started in March 2015
- Planned construction period of 11 months
- Development completion estimated on time to Q1 2016



	Property name	Mörby 5:34
	Address / City	Nykvarn, Stockholm
\	Construction start	March 2015
	Construction end	February 2016
	Construction period (m)	11
	Net lettable area (sqm)	22,000 (+14,000)
ľ	Free clearance (meters)	11.7
_	Loading docks (#)	8 + (14)
ľ	Tenant	Aditro





# Case example 4(9): Developing Copenhagen Markets, a hub for fresh food logistics



#### **Project description**

## PROJECT BACKGROUND

- The old version of Copenhagen Markets (Grønttorvet) was located more centrally in Copenhagen, but as the city has grown it became necessary to build new area partly to avoid the heavy transport through the city and partly to satisfy the increasing demand
- NREP Logicenters believed in the concept, location and overall project idea and deemed it necessary with a new hub



WHAT WE DID

- Logicenters constructed the area in two phases. The site is considered the most attractive in the area from a modern logistics perspective
- Copenhagen Markets is a larger facility than Grønttorvet with new, efficient space and docking, and still with close proximity to the city



	Property name	Litauen Allé 13
	Address / City	Taastrup
	Construction start	2015
ĺ	Construction end	2016
ľ	Construction period (m)	12
	Net lettable area (sqm)	67,000
	Free clearance (meters)	10
_	Loading docks (#)	67
	Tenant	Multi-tenant





# Case example 5(9): Helping FoodService Danmark to establish a new distribution center



### **Project description**

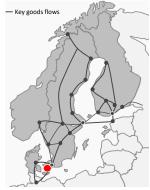
### PROJECT BACKGROUND

- FoodService Danmark (FSD) needed a new distribution center close to Copenhagen to support their growth plans
- No land was available with the right location and size, but Logicenters was already in dialogue with Ishøj Municipality regarding acquisition of land in a public tender



WHAT WE DID

- Logicenters entered an LOI with FSD and acquired 100,000 sqm of land from Ishøj Municipality in April 2016
- App. 75,000 sqm of the land was earmarked to FSD and the construction started in August 2016
- It was critical for FSD to be able to take over the warehouse in July 2017, which was managed through a successful three stage handover during Q3 2017 from Logicenters to FSD



Property name	Vejleåvej 13	
Address / City	Ishøj	
Construction start	August 2016	
Construction end	October 2017	
Construction period (m)	14	
Net lettable area (sqm)	30,599	
Free clearance (meters)	6/10	
Loading docks (#)	50	
Tenant	FoodService Danmark	





# Case example 6(9): Upgrading property and letting to Imerco A/S



#### **Project description**

# PROJECT

**BACKGROUND** 

- Acquired older property in a good location with a tenant on a short lease
- Possibility to upgrade property to facilitate demands from modern logistics companies. Either to existing tenant or to potential new tenant.
- Current tenant terminated contract



WHAT WE DID

- Upgraded the property with:
- New truck court incl. 8 docking doors
- Floors in warehouse upgraded to increase load bearing capacity
- Removed 1,350 sqm office and 2,200 sqm low clearance warehouse
- Constructed new 4,000 sqm high clearance warehouse
- Signed lease with Imerco A/S



	Property name	Park Allé 381
ľ	Address / City	Park Allé 381, Vallensbæk
	Construction start	February 2018
ľ	Construction end	August 2018
ľ	Construction period (m)	7
ľ	Net lettable area (sqm)	12,500
ľ	Free clearance (meters)	10
1	Loading docks (#)	8
ľ	Tenant	Imerco A/S





# Case example 7(9): Helping Huhtamaki realize expansion plans and optimize energy efficiency

# Huhtamaki

#### **Project description**

### PROJECT BACKGROUND

- Huhtamaki had needs for a new warehouse for incoming materials, production space and office next to their existing warehouse
- Both Huhtamaki and Logicenters felt that energy efficiency and sustainability actions were required for the premises



WHAT WE DID

- A new modern expansion will be built in conjunction with the existing warehouse.
- Solar power, geothermal energy system and waste heat will be introduced in order to significantly reduce the energy consumption.
- Development completion estimated to Q2 2019.



Property name	Polarpakintie 4
Address / City	Hämeenlinna
Construction start	July 2018
Construction end	Q2 2019
Construction period (m)	12
Net lettable area (sqm)	16,000
Free clearance (meters)	9
Loading docks (#)	12
Tenant	Huhtamäki





# Case example 8(9): Helping Prime Cargo to deliver on its growth strategy



### **Project description**

## PROJECT BACKGROUND

- Prime Cargo merged with Qualified Logistics in 2016 and as part of that developed an ambitious growth strategy within warehouse and terminal services
- Logicenters property at Vestby represented a large plot with a strategical location



WHAT WE DID

- Logicenters acquired the plot in 2016
- Prime Cargo evaluated our solution even though they were already close dialogue with alternatives
- We gave them a cost effective solution with an option to expand by almost 20%
- The building has become one of the largest logistics centers in Vestby



Property name	Vestby Naeringspark
Address / City	Vestby
Construction start	November 2017
Construction end	November 2018
Construction period (m)	12
Net lettable area (sqm)	44,000
Free clearance (meters)	11.7
Loading docks (#)	52
Tenant	Prime Cargo





# Case example 9(9): Supporting Aditro in expanding and modernizing warehouse space in Borås



### **Project description**

#### PROJECT BACKGROUND

 Aditro needed to expand with new modern warehousing facilities in the Gothenburg region. After evaluating several site options and developers Logicenters were engaged to find a suitable site and design a modern distribution center



WHAT WE DID

- The building was designed in close cooperation with Aditro Logistics and is optimized for their needs (for example, double mezzanine floors) while providing maximum flexibility with respect to the frame and envelope.
- The building meets all requirements of a modern distribution centre, with high quality office space



	Property name	Blixten 1
	Address / City	Borås
\	Construction start	2014
	Construction end	2015
	Construction period (m)	12
	Net lettable area (sqm)	40,680
	Free clearance (meters)	11.7
	Loading docks (#)	24
	Tenant	Aditro



